

# Your trusted partner for Integrated Risk Management software solutions



## When efficiency and expertise matter, turn to Origami Risk

Navigating the procurement process as a public sector risk, safety, or compliance professional in the public sector can be overly complex and drawn out. While the general consensus favors a full RFP process, there are opportunities to streamline and improve the risk management technology buying experience through leveraging existing contracts containing cooperative language and use of alternative purchasing vehicles.

Origami Risk has successfully helped public entities avoid lengthy and pricey RFP processes and has a wealth of experience across all stages of the purchasing process:

- **Defining** needs and requirements for your solution
- **Assisting** with budgeting process and estimates
- **Identifying** other public entities that have recently completed a market evaluation
- **Locating** available market assessments or contract options
- **Pinpointing** the optimal path of contracting directly or through Cooperative Purchase Agreements and resellers

## Head to head: Which process is more efficient?

### Traditional RFP process



Estimated timeframe to contract execution: 10–18 months

### Purchasing without an RFP with Origami Risk



Estimated timeframe to contract execution: 3–6 months

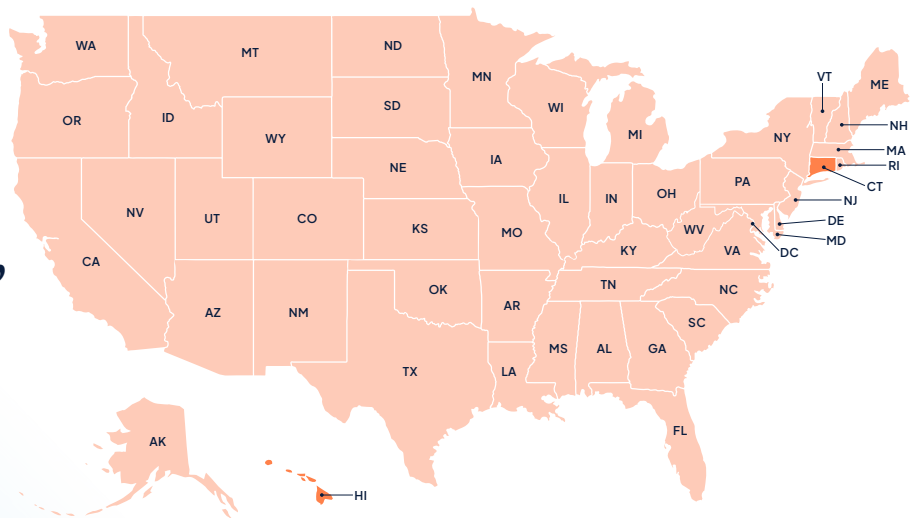
With competitively bid contracts including cooperative language and other purchasing vehicles, you can gain access to pre-negotiated contracts from other public entities that have previously approved Origami Risk as a vendor, allowing you to quickly and easily purchase Origami Risk at a competitive price. This eliminates the need for time-consuming bidding processes, ensures that you are getting the best value for taxpayer dollars, and promotes approval in coming to contract terms.

Benefits that public entities can expect to see when engaging with our expertise in the procurement process are:

- **Flexibility:** With a variety of contract types and vehicles available, you can choose the option that best fits your organization's needs.
- **Transparency:** All contract information is readily available, making it easy to track spending and ensure accountability.
- **Reduced administrative burden:** By eliminating the need for a lengthy procurement process, you can free up your staff's time and resources for other important tasks.
- **Increased purchase efficiency & shorter time to solution:** Get faster access to Origami Risk's Integrated Risk Management (IRM) software solutions, so that you can get started more effectively managing your risk.

#### PUBLIC ENTITY CLIENTS

**Origami Risk has  
1,000+ total clients,  
with 200+ government,  
public entity,  
and municipality  
clients across  
48 states**



Want to see Origami Risk in action?

Contact us to request a demo.

#### About Origami Risk

Origami Risk empowers leaders in insurance, risk, and safety with a purpose-built, cloud-native platform that optimizes workflows for better data, better insights, and better collaboration. Through highly configurable solutions integrated on a single platform, Origami Risk supports the management of the full lifecycle of risk, from prevention to recovery — helping the experts reduce harm and loss, and respond more rapidly and effectively when it happens. Grounded in continuous innovation and a foundational focus on client success, Origami Risk is trusted by leading organizations to enable greater resilience as they build for the future.

For more information, visit [origamirisk.com](https://origamirisk.com)

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